Mary A. Smith

123 N. Street Name Blvd. |Philadelphia, PA 19111 | tel: 215.999.9999

EDUCATION:

Bachelor of Science, Fashion Merchandising and ManagementMay 2019Jefferson (Philadelphia University + Thomas Jefferson University) Philadelphia, PAMinor: Marketing

GPA: 3.0, Dean's List: Spring '17

Special Projects: Researched and developed an integrated, technology-based marketing campaign to sell handwoven women's accessories.

| Selected Courses: | |
|----------------------------|-------------------------|
| Principles of Management | Principles of Marketing |
| Survey of Textile Industry | Fashion Merchandising |
| Microeconomics | Retail Math |
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ACTIVITIES & AWARDS:

| Member, Fashion Industry Association, | 2015 - present |
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| Recipient of Fuller Scholarship for Academic Achievement | Fall 2015 |
| Assistant Coach, Happy Valley Junior Swim League | 2014-2016 |

EXPERIENCE:

Belly Maternity, Philadelphia, PA Merchandising & Sales Associate January 2016 - present

February 2012 - August 2015

- Assist owner with operations, sales and merchandising of small boutique specializing in upscale maternity clothing.
- Maintain efficient and organized inventory control and order placement with suppliers resulting in greater storefront efficiency.
- Assist with buying operations including product research, trend forecasting and target market analysis.

YMCA, Philadelphia, PA

Lifeguard, Activities Coordinator

- Supervised 10-50 swimmers while enforcing policies for busy family aquatic facility.
- Started as lifeguard; developed skills-based activities for young swimmers resulting in improved skills and confidence during free-swim.
- Established tracking method to monitor safety of chlorine levels; oversaw opening and closing operations of pool and locker facilities.

SKILLS & LANGUAGES:

- Excel, PowerPoint, MS Word
- Spanish reading, speaking, writing