

# Evaluating & Negotiating Job Offers

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# Introduction

- Do your research
- Know what you want and prioritize
- Job searching is a big time commitment!

NOTE: This webinar will cover general guidelines. You will have very individual circumstances depending on your relationship with the hiring manager, level of experience, etc. Schedule an appointment or email if you have any questions!

# Evaluating the Offer - Factors to Consider

- Benefit Packages
- Promotional Potential
- Work Load
- Mentoring
- Professional Development
- Salary
- Organizational Stability
- Commute
- Culture/Work Environment
- Performance Appraisals
- Relocation
- Other?

It's not just about salary!!!

# Salary

- Frequently negotiable
  - They have a budget!
    - Sometimes employers will offer a lower salary initially, knowing you will negotiate and ask for more
  - Asking doesn't mean they will revoke the offer