# Congratulations Class of 2015!

# From: The Financial Aid Office Team

(Atheia, Jacqui, Kristin, Melissa, Sean, Sue, Tom, Usha)

## **Exit Interview Goals**

### o <u>BASICS</u>

- Rights/responsibilities
- o servicer requirements
- Verifying the accuracy of your debt

### • **STRATEGIES**

- Repayment Hierarchy & overall strategies
- What to do/when to do it
- Forbearance or Income Based Repayment or something else??
- Consolidation
- Tax Benefits
- o Don't Default!!

## Loans to cover

### 1) Institutional loans

- TJU loan
- Alumni loan
- Perkins loan
- PCL
- Donor named
- 2) Stafford
- 3) Grad PLUS
- 4) Private alternative loans

### Submit before you leave presentation

- 1. Statement of Attendance
- 2. Repayment Schedule (only for those with Jefferson loans)
  - <u>Survey</u> we will email you a Survey Monkey link prior to March 15
  - Remember to complete federally required online EXIT counseling at <u>http://studentloans.gov</u>

## **TJU Debt Record**

 Includes all aid you received each academic year

 Loans reflect Principal amount only – payments & interest are not reflected

 Bottom of sheet tallies your <u>total loan</u> principal debt by Banner code –

### Loans Parameters – TJU Administered Loans

Loans Administered By TJU	University Loans	Federal Perkins	Federal Loans for Disadv. Students	Federal Primary Care Loan	
Lender	TJU	ULT	ULT	ULT	
Servicer	ACS/Xerox	ACS/Xerox	ACS/Xerox	ACS/Xerox	
grace period	12 Months	9 Months	12 months	12 months	
interest rate in school	0%	0%	0%	0%	
interest rate in grace period	0%	0%	0%	0%	
interest rate in repayment	5%	5%	5%	5%	
eligible for post graduation postponement?	NO *	Yes - forbearance only	Yes - 3 years residency deferment	Yes - 3 years residency deferment	
Interest rate during postponement	5%	5%	0%	0%	
repayment period	10 Years	10 Years	10 Years	10 Years	
Can be consolidatated with Stafford and Grad PLUS?	NO	YES	YES	NO - has service commitment	
Eligible for Income Driven Repayment?	NO	NO - unless consolidated	NO - unless consolidated	NO	
Eligible for Public Service Loan Forgiveness (PSLF)?	NO	NO - unless consolidated	NO - unless consolidated	NO	
Cancellation upon Death or Permanent Disabilty	YES	YES	YES	YES	

\* exceptions: Wayland, Kellogg, Snyder, Bacharach, and Robt Wood Johnson have reduced interest rates \*\*exceptions: Wayland, Robt. Wood Johnson, Sledd Cunnison Ioan have post graduate training deferment options beyond Grace period

### Jefferson is the lender for....

 <u>Institutional loans</u> (e.g., TJU Loans, Alumni Loans, Morgan Loan etc.)

### <u>Certain Federal Loans</u>

- Federal Perkins
- Federal Loans for Disadvantaged Students
- Federal Primary Care Loans

## **TJU Loan Repayment Schedule**

### • The Repayment Schedule Lists:

- 1. payment start date
- 2. monthly payment amount
- 3. repayment period
- 4. interest rate
- 5. Amount of interest that will accrue over life of loan
- 6. total loan cost (interest and principal)

### Institutional & Institutionally administered Loans

### <u>Serviced</u> by Xerox/ACS, Inc. (800) 826-4470

http://acs-education.com

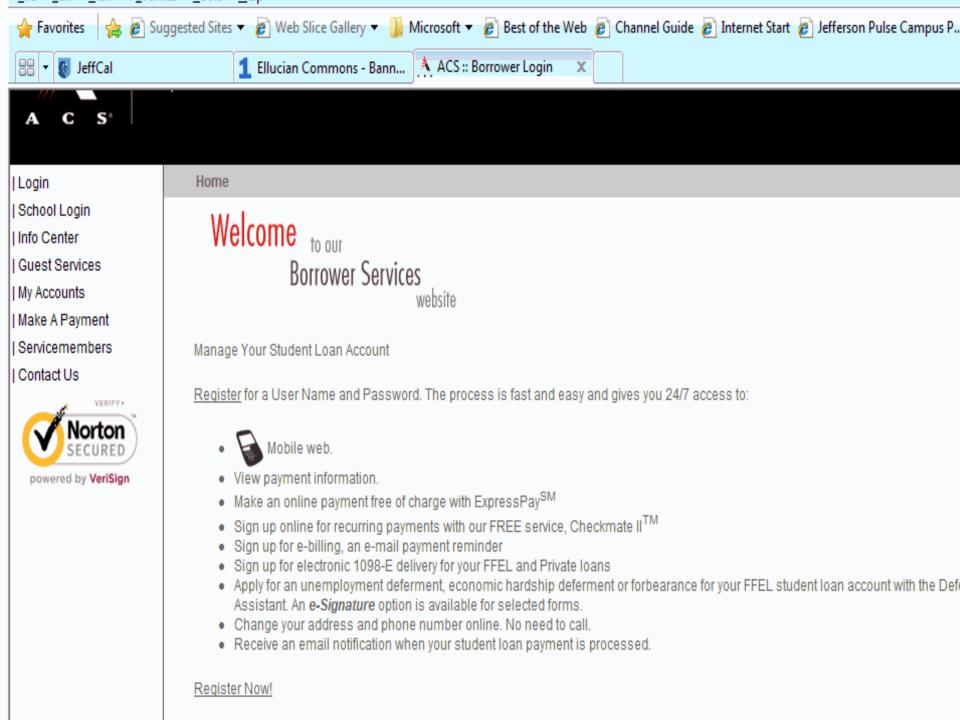
- Federal Perkins Loan
- Alumni Loan, Simpson Loan, Levi Loan, TJU Loan etc.
- Federal PCL and LDS
- Mailing of payments to:

<u>With coupon</u>: Xerox Educational Services PO Box 3295 Milwaukee, WI 53201-3295 Without coupon: Xerox Educational Services, Inc-CPS Monetary Processing PO Box 7061 Utica, NY 13504-7061

• All institutional loans get repaid to the University via Xerox (ACS)

Your TJU contact person:

Rebecca Reynolds 1020 Walnut Street, Room 521 Philadelphia, PA 19107 (215) 503-7226 studentloans@jefferson.edu



## Forbearance

- <u>What is it?</u> Postponement of your federal loans for a set period of time usually for 12 months at a time.
- Available for duration of residency for Stafford, Grad PLUS and Federal Consolidation Loans
- Application required at least annually most servicers require a form for sign-off from Housestaff Office
- <u>Mandatory</u> that servicer grant forbearance for duration of residency... but <u>borrower MUST ask for it and complete form</u>
- Interest accrues and may capitalize on all loans, subsidized and unsubsidized – confirm with your servicer
- Use only after you have exhausted your grace period

### Federal Direct Loans/Private "ALP" Loans

	Federal Direct	Federal Direct	Private Alternative	
Federal/Private Loans	Stafford Loan	Graduate PLUS Loan	Loans	
	Federal	Federal		
Lender - 7/1/10 to present	Government/Dept. of	Government/Dept. of		
	Education	Education	Private Bank	
Lender - prior to 6/30/10	Private lender for	Private lender for		
	Government	Government	Private Bank	
Servicer			Differs depending on	
Servicer	Differs by Student	Differs by Student	Bank	
grace period			6-9 months - check	
grace period	6 months	0 *	Promissory Note	
eligible for post graduation	Forbearance during	Forbearance during	usually 3 years - check	
postponement?	residency	residency	with lender	
repayment period	10 yrs min/25 yrs		ususally max of 15	
repayment period	max	10 yrs min/25 yrs max	years	
Can be consolidated with				
Stafford and Grad PLUS?	Yes	Yes	NO	
Eligible for Income Driven				
Repayment?	Yes		NO	
Eligible for Public Service Loan				
Forgiveness (PSLF)?	Yes	Yes	NO	
Cancellation upon Death or				
Permanent Disability	Yes	Yes	NO	

### Interest Rates --Federal Direct Loans/Private "ALP" Loans

Federal/Private Loans	Federal Direct Stafford Loan	Federal Direct Graduate PLUS Loan	Private Alternative Loans
interest rate in school	fixed at interest rate when borrowed	fixed at interest rate when borrowed	prevailing variable rate/no ceiling
interest rate in grace period	fixed at interest rate when borrowed	fixed at interest rate when borrowed	prevailing variable rate/no ceiling
interest rate in repayment	fixed at interest rate when borrowed	fixed at interest rate when borrowed	prevailing variable rate/no ceiling
Interest rate during postponement	fixed at interest rate when borrowed	fixed at interest rate when borrowed	prevailing variable rate/no ceiling
Interest rates:			
Loans borrowed between 7/1/2006 & 6/30/2010	6 80%	8.50%	variable
Loans borrowed between 7/1/2010 & 6/30/2013	6 80%	7.90%	variable/fixed rate
Loans borrowed between 7/1/2013 & 6/30/2014	5 41%	6.41%	variable/fixed rate
Loans borrowed between 7/1/2014 & 6/30/2015	6.21%	7.21%	variable/fixed rate

# Who is Who?

### <u>Lender</u> – who lends the money

- <u>Guarantor</u> who guarantees the funds to the lender if you do not repay
- Servicer MOST IMPORTANT they have processed your loan, disbursed the funds and will be collecting your payments and working with you on deferment/forbearance

 Many to most borrowers only have a "servicer" due to Direct Lending

## **Finding Your Student Loans**

### Federal Student Loans

System www.nslds.ed.gov



### Private Student Loan National Student Loan Data www.annualcreditreport.com



## **Private Alternative Loans**

### (includes Residency/Relocation loans)

Usually 6 to 9 month grace (interim) period

- Most deferred for at least 3 years during residency – <u>read promissory note or call lender</u> to check parameters on length of forbearance and necessary documentation of internship/residency
- Interest rate will change as frequent as the index used (indexes include 30 day LIBOR; 91 day LIBOR; PRIME RATE)
- there is usually no ceiling on the interest rate.
- <u>Not</u> <u>cancelled</u> upon death or permanent disability

## Contact all of your loan Servicers <u>REQUIRED!</u>

• 45 days <u>before or after</u> your last date of enrollment

### o <u>Confirm</u>

- 1. That you are no longer enrolled
- 2. repayment amount/amount owed
- 3. Grace period:
  - Start date
  - End date
  - when first payment is due!!!
- when Forbearance form should be submitted(for Stafford and Grad PLUS)
- When calling, keep log of date, time, phone #, and who you spoke to
- Update your address

## Dates To Remember- What to do and when to do it! (See chart in handout-page 2)

- Grace periods relate to each individual loan borrowed.
- If you have consolidated any loans, you have used the grace period <u>and</u> repayment will start immediately at graduation (check with servicer for exact date). Federal Grad PLUS loans have no grace period as well (check with servicer to confirm options such as immediate forbearance or <u>ALIGNMENT</u> of loan with Stafford).
- If you used the <u>full</u> 6 month Grace period on a loan or group of loans (e.g., between college and TJU, leave of absence) you do not get another grace period on these loans
- FILE FOR FORBEARANCE 2 4 WEEKS BEFORE
  REPAYMENT DUE DATE Standard form is usually necessary
- If no consolidation or if loan was never in repayment, 6 month grace period still exists.

## FFELP vs. DIRECT Loans (Stafford/Grad PLUS)

- <u>FFELP</u> Federal loans borrowed from a bank/lender (e.g., Wells Fargo, Citibank). Most have been turned over to federal servicer
- <u>DIRECT</u> Federal loans borrowed directly from government; only lender beginning 7/1/10 – sometimes referred to as a "DL" loan

## **Federal Repayment Plans/Options**

#### INCOME "DRIVEN" REPAYMENT OPTIONS

Federal FFELP/Direct Loan Repayment Options	Standard Repayment	Extended Repayment	Graduated Repayment	Income Sensitive Repayment	Income Contingent Repayment	Income Based Repayment	Pay As You Earn
Monthly Payment	Equal/Level Monthly Payments	Equal/Level Monthly Payments	Start Low & increase every 2 years	Payments tied to Income	Payments tied to Income	Payments tied to Income	Payments tied to Income
Monthly Payment Calculation	Principal + interest for repayment period divided by repayment months	Principal + interest for repayment period divided by repayment months	will never be less than the amount of interest that accrues between your payments, and won't be more than three times greater than any other payment.	Payments tied to Income	would pay on a repayment plan with a fixed payment over the course of 12 years, adjusted	Generally 15 percent of your discretionary income, but never more than the 10-year Standard Repayment Plan	Generally 10 percent of your discretionary income, but never more than the 10- year Standard Repayment Plan amount
Repayment Period	10 Years	25 Years	10 Years (up to 30 years for consolidated loans)	10 Years	25 Years	25 Years	20 Years
What Federal Loans Qualify	FFELP and Direct	FFELP and Direct	FFELP and Direct	FFELP Only	Direct Loans Only	FFELP and Direct	Direct Loans Only
Taxable Cancellation Available?	NO	NO	NO	YES	YES	YES	YES 20

## **IBR and PAYE Repayment Plans**

### O Income "Driven" Plans - for federal loans only

### • Income Based Repayment (IBR)

- For borrowers with federal loans prior to 2007
- payment amount will change annually with increase in income
- ONLY Federal education loans cannot include Perkins/LDS unless included in a Federal Direct Loan consolidation
- Annual Income Verification (W2s, tax returns, paycheck stub, employment contract). \*<u>DEPENDING ON SERVICER</u>\*
- Monthly Payment is 15% of discretionary income/payments over 25 years
- Taxable Cancellation on any remaining debt

### • Pay As You Earn (PAYE)

- For borrowers with <u>no</u> federal loans as of 10/1/2007 and Received a federal loan disbursement on or after 10/1/2011
- Monthly Payment is 10% of discretionary income/payments over 20 years
- Direct loans only
- Taxable Cancellation on any remaining debt

## **Income-Driven Repayment**

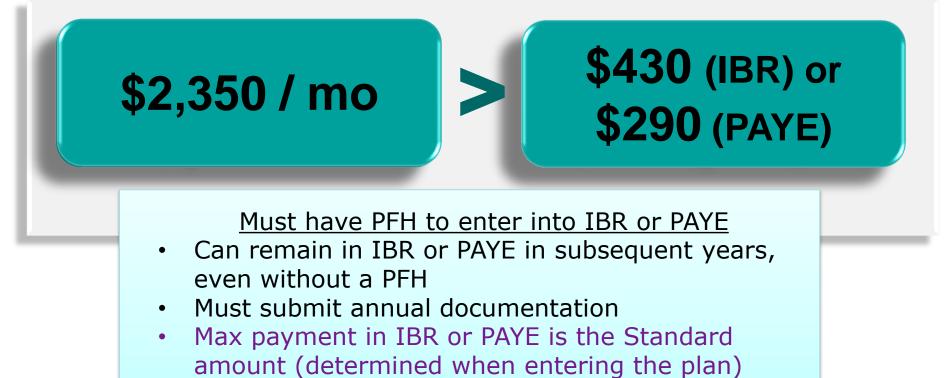
Caps monthly loan payments

15%/10% of income that exceeds 150% of the poverty line for borrower's family size (Individual = \$1,300 Couple = \$1,750)

	<u> </u>	<b>PAYE</b>
Monthly Gross Income (\$50K gross)	\$3,729	\$3,729
150% of the poverty line	- \$1,300	\$1,300
	= \$2,867	\$2,867
% of difference	<u>x .15</u>	<u>X.10</u>
Monthly Loan Payment	= \$ 430	\$ 277



## Partial Financial Hardship (PFH)



Based on a 2015 graduate indebtedness of \$180,000 with a PGY1 stipend of \$52,300 and a family size of one.

## **Income-Based Repayment**

### **Benefits**

- 1. Partial interest subsidy during the first 3 years on Subsidized Stafford Loan Interest
- 2. Unpaid interest does not capitalize when:
  - 1. Annual paperwork\* is filed <u>timely</u>
  - 2. Borrower demonstrates a PFH
- 3. Possible loan forgiveness

\*As reported to the IRS. Annual verification required of both AGI and family size

### **To enter IBR, borrower must**

- Contact each servicer individually to request
- Give access to household AGI\* (tax records)
- Inform servicer(s), annually, of family size
- Demonstrate a Partial Financial Hardship (PFH)

Income-Based Repayment (IBR) Monthly Loan Payment							
Annual	Family Size						
AGI	1	2	3	4	5	6	7
\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$15,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$20,000	\$47	\$0	\$0	\$0	\$0	\$0	\$0
\$25,000	\$109	\$39	\$0	\$0	\$0	\$0	\$0
\$30,000	\$172	\$102	\$32	\$0	\$0	\$0	\$0
\$35,000	\$234	\$164	\$94	\$24	\$0	\$0	\$0
\$40,000	\$297	\$227	\$157	\$87	\$16	\$0	\$0
\$45,000	\$359	\$289	\$219	\$149	\$79	\$10	\$0
\$50,000	\$422	\$352	\$282	\$212	\$141	\$71	\$0
\$55,000	\$484	\$414	\$344	\$274	\$204	\$134	\$64
\$60,000	\$547	\$477	\$407	\$337	\$266	\$196	\$126
\$65,000	\$609	\$539	\$469	\$399	\$329	\$259	\$189
\$70,000	\$672	\$602	\$532	\$462	\$391	\$321	\$251
\$75,000	\$734	\$664	\$594	\$524	\$454	\$384	\$314
\$80,000	\$797	\$727	\$657	\$587	\$516	\$446	\$376
\$85,000	\$859	\$789	\$719	\$649	\$579	\$509	\$439
\$90,000	\$922	\$852	\$782	\$712	\$641	\$571	\$501
\$95,000	\$984	\$914	\$844	\$774	\$704	\$634	\$564
\$100,000	\$1,047	\$977	\$907	\$837	\$766	\$696	\$626

### **Income-Driven Repayment**



## Online Calculators

### SEE FAQ located at www.ibrinfo.org

## Loan Repayment Plans Resources

# IBR www.ibrinfo.org

# PAYE <u>StudentAid.gov/PayAsYouEarn</u>

All repayment http://studentloans.gov

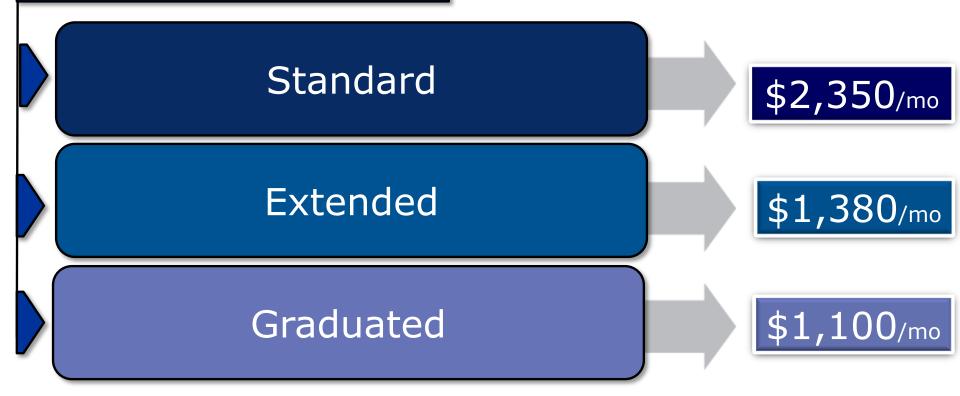
## **Two Options During Residency**



### **Repayment Plans**

Monthly payments for the <u>entire</u> repayment term are calculated up-front and disclosed to you.

### Traditional

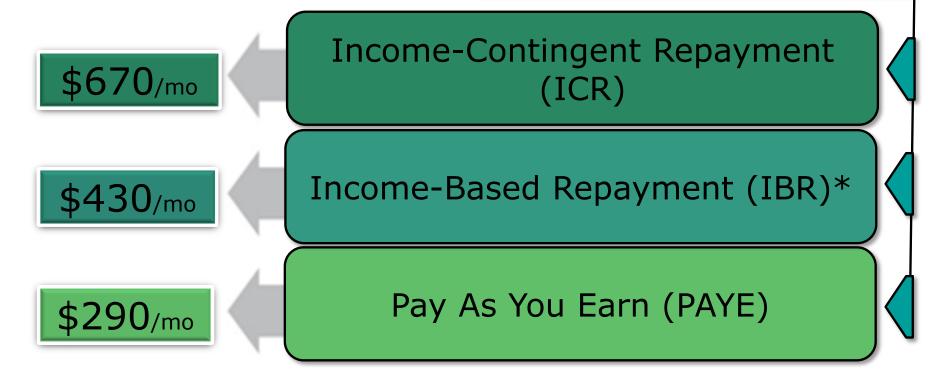


Based on a 2015 graduate indebtedness of \$180,000 with a PGY1 stipend of \$52,300 and a family size of one.

Monthly payments are based on your income and other factors **recalculated annually.** 

### **Repayment Plans**

### **Income-Driven**



Based on a 2015 graduate indebtedness of \$180,000 with a PGY1 stipend of \$52,300 and a family size of one. \* New Borrowers on or after July 1, 2014 that select IBR will receive payment amounts equal to that of PAYE.

## 10 Year Public Service Loan Forgiveness (PSLF)

- Must work for a non-profit organization under section 501(c)(3) of IRS code
- includes most not-for-profit private schools, colleges, and universities.
- Each of the 120 payments must have been made during a period of qualifying employment and under qualifying plan
- Payments do not need to be consecutive
- Only <u>Direct Loans</u> qualify (consolidation may be necessary)
- After 120 qualifying payments, remaining balance can be forgiven <u>tax free</u>;
- MyFedLoan is only federal servicer managing PSLF

## Pros and Cons of Public Service Loan Forgiveness Program

- Will federal funding be available in 10 years??
- Will you be required to make career decisions regarding where you work based on program??
- Will your plans change?
- Do you have the financial ability to make loan payments as a resident when payments and income are lowest for you??
- How much federal debt will remain for forgiveness after 10 years??
- Will you have more income potential over a lifetime in the private sector than what would be forgiven in this program working in a non-profit???

## 10 Year Public Service Loan Forgiveness

•On January 31, 2012, the Department released a voluntary Employment Certification Form that borrowers can submit to the Department for a determination of whether their employment and payments qualify for PSLF

- Borrower has employer complete employment verification section
- Borrower submits form to FedLoan Servicing (regardless of who current servicer is)
- FedLoan Servicing determines whether employment qualifies
- If employment qualifies, borrower's loans are transferred to FedLoan Servicing, for a determination of how many qualifying payments were made during the period of employment
- Borrowers loans remain at FedLoan servicing permanently

•Borrower can submit the form as often as annually

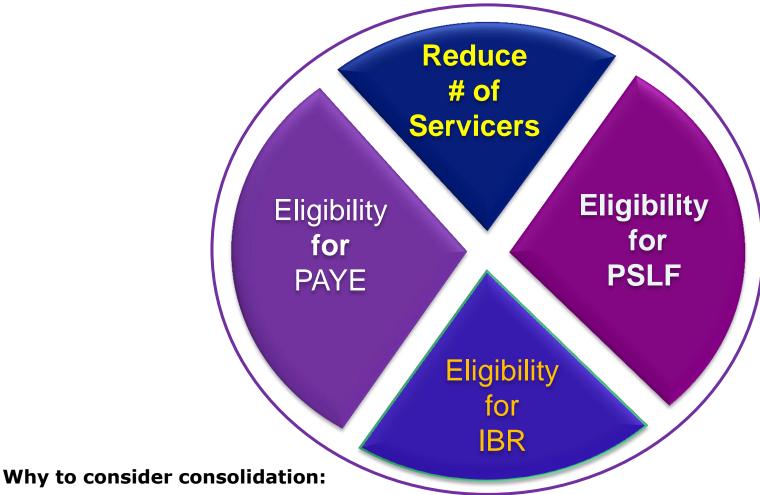
### For more, including Q&As, see <u>StudentAid.gov/PublicService</u> 33

President's FY 2016 Budget - Graduate/Professional Student Aid Proposals					
Current Law	President's Proposal				
Pay-As-You-Earn (PAYE)					
Income-driven repayment options include PAYE, Income Based Repayment (IBR), and Income Contingent Repayment (ICR)	Establishes PAYE as the only income-driven plan for new borrowers after July 1, 2016 (current borrowers retain their repayment options)				
PAYE monthly payments are 10% of "discretionary income," capped at 10-year Standard repayment levels	Eliminates repayment cap, allowing monthly payments to increase drastically after residency training				
Remaining federal loan balance is forgiven after 20 years of repayment, but is taxable income	Increases forgiveness to 25 years for borrowers with federal loan balances above \$57,500, but the amount forgiven is exempt from taxation				
Interest that is not covered by the required monthly payment accrues	Caps the amount of interest that can accrue when required monthly payment is insufficient				
Public Service Loan	Forgiveness (PSLF)				
PSLF forgives the remaining balance on eligible Direct Loans (over \$200,000 in many cases 1)	<b>Caps forgiveness at \$57,500</b> (the aggregate loan limit for undergraduate students)				
Eligible repayment plans include: 10-year Standard Repayment, ICR, IBR, and PAYE	Prevents payments made under non-income driven repayment plans from counting toward PSLF (i.e., eventually PAYE only)				
Education Tax Incentives					
Medical students may be eligible for the Lifetime Learning Credit (\$2,000/year) and medical residents may be eligible for the Student Loan Interest Deduction (\$2,500/year)	Consolidates these education tax incentives under the American Opportunity Tax Credit (\$2,500/year, indexed to inflation), which is limited to the first 5 years of higher education 34				

# **Consolidation Fast Facts**

- Combining many <u>federal</u> loans into one loan, one set of new terms, with one servicer – NEW you can choose the servicer (note: MyFedLoan is the only servicer for PSLF)
- Interest rate is determined by calculating the weighted average (+1/8 point) of all loans being consolidated – interest rate is fixed.
- Have option of consolidating all federal loans or only some— or none at all
- Federal Government is the only entity offering federal Consolidation <u>http://studentloans.gov</u> (see option "Direct Consolidation Loan Applications" under the Sign In button)

# Reasons to Consolidate



- 1. Multiple servicers to repay (convenience)
- 2. To obtain Public Service Loan Forgiveness (DL) (if consolidated, Perkins, LDS, and FFELP loans will become Direct Loans)
- 3. To make Perkins or LDS loans eligible for IBR or PAYE

### When to Consolidate

- If you consolidate before your grace period is exhausted, you may lose the remaining grace period. (Don't consolidate in June)
- Start consolidation 40-60 days prior to first payment
- Can be done online (debt from NSLDS is integrated)
- If consolidation is not complete before first payment is due, apply for forbearance on all loans included in the consolidation so no payment is necessary (don't make any payments after you have started the application).
- A repayment plan will be chosen at this time but entering repayment is not required; forbearance can be utilized
- More than likely, a new forbearance on the consolidated loan would need to be filed.

# Paying Loans Off Early

 You can prepay your federal student loans with no penalties.

 make payments towards the highest cost unsubsidized loans that may have the most frequent capitalization.

Unless otherwise noted, loan payments typically are applied first toward collection costs (attorney's fees, etc.), then interest, and finally principal

# **<u>Repayment Hierarchy</u>** – do you have the ability to make voluntary or extra payments?

- Review <u>all</u> of your debt include credit cards, car loans etc.
- Calculate which is the most expensive using interest rate, repayment terms etc.
- Start making voluntary/extra payments to the most expensive first
- Perkins/institutional loans cheapest during 1<sup>st</sup> year while interest is subsidized

### Loan repayment programs

Military

- o NHSC
- o Pennsylvania
- o Delaware
- o NIH

 Other – see AAMC resource at http://services.aamc.org/fed\_loan\_pub



 Lifetime Learning Credit
 Deduction for student loan interest payments
 Tuition and Fee

Taxpayer Relief Act of 1997 Student Loan Interest Deduction				
Sudent Loan Interest Deduction				
	Full Deduction	Partial Deduction	<b>NO Deduction</b>	
Single	\$65,000 or less	\$65,001 to \$80,000	\$80,001 or more	
Married filing Jointly	\$130,000 or less	\$130,001 to \$160,000	\$160,001 or more	

Limited to: First 60 months of repayment Max student loan interest deduction: \$2,500/year May be eligible: Voluntary payments & capitalization

www.irs.gov/publications/p970



- The <u>Financial Aid Office</u> is not the "lender" of any of your loans. Therefore I/we cannot state anything in writing that indicates your eligibility to postpone your loans.
- Feel free to take anything already in print from the packet or the book
- contact your servicer directly.
- Upon request handout from the federal Common Manual with policy on Mandatory Forbearance can be emailed to you

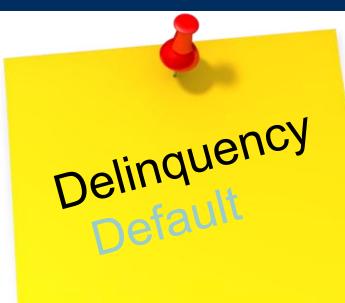
# **IMPORTANT TO REMEMBER**!!!!

- <u>Don't default don't ignore your debt</u>
- After 270 days late, servicer assumes you will not pay
- Servicer can garnish your <u>wages</u> and <u>tax refunds</u>
- Servicer can sue you are responsible for costs
- Collection agencies take over
- Default is recorded on Credit Report
- School can withhold records
- Professional Licenses are pulled in a growing number of states
- Student loans rarely discharged in bankruptcy
- Keep all your servicers updated as to phone numbers, address, change in residency status
- Call your servicer if you need help
- Call Financial Aid Office we are here to help for as long as you need it

### Consequences

#### Delinquency

- Reported to credit bureaus
- Negatively affects credit



#### Default

- Entire balance due immediately
- Additional charges, fees, and collection costs
- Negatively affects credit
- Garnished wages and tax returns
- Withheld Social Security and disability benefits
- Responsible for legal fees and court costs
- Ineligible for additional student aid
- Other federal debt collection methods

## Student Loan Ombudsman

 The student can contact the Ombudsman's office if unable to resolve any loan difficulties with the school, lender, servicer or guarantor. The contact information for the Student Loan Ombudsman's Office is:

#### Office of the Ombudsman Student Financial Assistance U.S. Department of Education

FSA Ombudsman 830 First Street, NE 4th Floor Washington, DC 20202

- Customer Service Line (877) 557-2575
- Website: http://ombudsman.ed.gov



- Contact your servicers to update address/phone number etc.
- Find out when the grace period <u>starts</u> and <u>ends</u> and when <u>first payment is due</u> and then ask <u>when</u> <u>to file</u> your forbearance request or request for repayment plan. DON'T SUBMIT FORBEARANCE FORMS TOO EARLY!
- Make schedule and submit all paperwork when necessary or be prepared to make a payment by due date if <u>not</u> forbearing.
- Don't wait until last minute to get your finances in order. Know what you have!
- Ask questions.

### **Contact information:**

University Office of Student Financial Aid 1015 Walnut Street, 1<sup>st</sup> Floor Suite 115 Philadelphia, Pa 19107 <u>Financial.aid@jefferson.edu</u>

215-955-2867

If you need an appointment, <u>call</u> the <u>office to schedule a time!</u>!