ACCOUNTING
School of Business
Kanbar College of Design, Engineering and Business
Presentation Overview

- Program Description
- Plan of Study
- Outcomes
- Careers
- Professional Associations
- Student Profile
- Faculty Profile
Raymond R. Poteau
Professor of Accounting
Area Coordinator

Raymond.Poteau@jefferson.edu
215-951-2811
Accounting Program equips students with the skill sets needed to pursue personally and financially rewarding careers in public and corporate accounting, as well as in non-profit and governmental settings.

- Learn from **Faculty** with advanced degrees, certifications, and professional experience
- **Option** to **Accelerate** and earn a BS + MBA + CPA within 4 Years
- Integrate **Study Abroad and Internships** into the curriculum
- **Network** with professionals in the Industry
- Develop **Valuable Skills** like Communication, Teamwork, Leadership, Innovative problem-solving, Critical thinking
**Hallmarks Core (31-33 cr.)** - a cumulative general education that builds essential skills to prepare you for your career.

**Design Engineering Commerce Core (12 cr.)** - introduces the principles and practice of innovation drawn from design thinking principles to identify opportunities and discover creative solutions to complex problems in a collaborative environment.

**Major courses (27 cr.)** - Gain an understanding of accounting as a discipline through advanced accounting electives in intermediate accounting, financial accounting, and taxation.

**Business Core (39 cr.)** - integrates key functional areas of business and provides a strong foundation for pursuing FMM major and assuming leadership roles.

**Applied Business Analytics Core (included in Business Core)** - provides cutting edge knowledge and skills to identify, understand, and deliver insights from large datasets. Added value for buying, merchandising, and marketing due to the growth in e-commerce and Big Data.

**Free Electives (12 cr.)** - can also be used to pursue a minor and/or internships.
Tax Executives Institute Scholarships
Accounting & Financial Women’s Alliance Scholarship
Pennsylvania Institute of Tax and Accounting Professionals (PSTAP) Scholarship

AWARDS

OUTCOMES

EMPLOYERS OF JEFFERSON GRADUATES
International and regional firms including:
• Price Waterhouse Coopers
• Deloitte
• KPMG
• Ernst & Young
• CBIZ, Inc.
• CliftonLarsonAllen, LLC
• Kreischer Miller

PLACEMENT RATE
100%

RANKINGS
#15 in the region
#5 Most Innovative University
A BEST Value University
(US News and World Report, 2018)
Starting salary for Staff Accountant:
- $52,000 - $65,000

At senior levels, salaries rise exponentially:
- Controllers, Corporate Treasurers, Partners, CFOs
- $150,000 - $500,000+
Professional Associations (selected list)

- American Institute of CPAs [www.AICPA.org](http://www.AICPA.org)
- Pennsylvania Institute of CPAs [www.PICPA.org](http://www.PICPA.org)
- National Association of State Boards of Accountancy [www.NASBA.org](http://www.NASBA.org)
- Accounting & Financial Women’s Alliance [www.AFWA.org](http://www.AFWA.org)
  * valuable benefits available through student membership

Professional Student Organizations:

- DECA Collegiate Society
- Jefferson Accounting Society
- Jefferson Financial Literacy Club
I decided to attend Jefferson University, at the time, Philadelphia University, for the amazing education I knew I was bound to get. Having the ability to specialize in my chosen field while getting the opportunities to collaborate with other fields of study, is an experience not many schools have to offer. Choosing this university has given me more than I could have ever asked. It has provided me with endless opportunities to succeed, and has allowed me to network and intern with companies I may not have ever had. Internships such as, Stanley Black & Decker and Enterprise. Not only from an academic standpoint, I also chose Jefferson for their athletics. It was my goal to play at a school where I would not only be able to succeed in the classroom, but on the field as well, and that is exactly what I have gained from the Women’s Soccer program here at Jefferson. Additionally, I have also been able to hold the positions of Treasurer and Events Coordinator for the National Society of Leadership and Success, as well as being a member of the Student Athletic Advisory Committee. Holding these positions has given me a large amount of real-world experience, that I will be sure to carry into my personal and professional careers.
Greg Dawson
Springfield, PA
CLASS OF 2020

I chose Jefferson University because it was the right fit for me. I am a cross country and track runner at school here for the Jefferson Rams which was one of the main reasons I came here. Not only was being on a NCAA DII team great here, but the location of the school was great with the vast amount of running trails, local parks, restaurants/entertainment, and more. The accounting program is also great here because you have the option to continue on after you achieve your B.S. in Accounting to get your MBA to obtain the 150 college credits necessary for becoming a CPA. I have gotten the chance to learn from people in the field through clubs and career events too! The Accounting Society Club and Investment Club are great ways to become involved in your chosen field. Jefferson offers many opportunities for students and while running on the XC/Track teams takes up the majority of my time, you can still participate in many events on campus.

"Jefferson University gives me the opportunities to make the most out of my time here as a student-athlete!"
Professor Raymond R. Poteau, CPA, CGMA, MBA
PROFESSOR OF ACCOUNTING

Professor Poteau spent over a decade as a professional accountant first in public accounting and later in executive level health care financial management positions. As a partner and instructor in national CPA review courses, he has prepared thousands of students to pass the rigorous CPA examination during his career. His specialties include financial accounting & reporting and auditing and he has written textbooks and journal articles that inform the classroom in these areas. He holds numerous awards including, the Lindback Distinguished Teaching Award, the Pennsylvania Institute of CPAs Outstanding Accounting Educator Award, the University President’s Award for Teaching Excellence, as well as School of Business outstanding teaching, service, and research awards.

“My greatest reward from teaching by far occurs whenever I hear about the great successes of past students”
Professor Grigsby has over 30 years of experience as a tax professional. He has held senior level positions at both international accounting and law firms. He received a LL.M. in Taxation from Georgetown University Law Center, a J.D. and B.S. from Duquesne University and a M.S.B.A from Bucknell University. Professor Grigsby has been teaching at both the undergraduate and graduate levels for the past 15 years. He has published numerous articles and lectured extensively on various legal and tax issues.

“I very much enjoy seeing our graduates excel in their careers.”
Thomas E. Zaher  
VISITING LECTURER IN ACCOUNTING

BS FROM WILKES UNIVERSITY  
MBA FROM TEMPLE UNIVERSITY  
Certified Public Accountant (Pennsylvania)  
Chartered Global Management Accountant  
Certified Specialist in Estate Planning

Mr. Zaher has been a practicing accountant for over 35 years specializing in accounting and taxation for small business. He was also a Chief Financial Officer for an international corporation based in the US with offices in Switzerland and Tokyo. Mr. Zaher has taught undergraduate and graduate accounting and taxation courses since 1981. As a member of the American Accounting Association, he was a founding member of the Management Accounting section.

- ACCT-101 - FINANCIAL ACCOUNTING  
- ACCT-102 - MANAGERIAL ACCOUNTING  
- ACCT-203 - INTERMEDIATE ACCOUNTING I  
- ACCT-204 - INTERMEDIATE ACCOUNTING II  
- iMBA - 628 - ACCOUNTING FOR MANAGEMENT DECISIONS
THOMAS E. ZAHER
VISITING LECTURER IN ACCOUNTING

Mr. Zaher earned an MBA with a concentration in accounting from Temple University and became a member of Temple’s Beta Gamma Sigma Honor Society. He is a member of the American Institute of CPAs and Pennsylvania Institute of CPAs. As a member of the PICPA, he served on the Editorial Board of the Pennsylvania CPA Journal as well as numerous committees. Mr. Zaher was a member of the American Accounting Association and held many executive and committee positions within the Management Accounting Section, such as Mid-Atlantic Regional Director, membership committee, ad hoc committee on symposia and workshops and discussant and reviewer of regional conferences. Mr. Zaher’s areas of interest are LIFO inventory methods and their tax implications, not-for-profit accounting, standard cost accounting and human resource accounting.

“The most satisfying aspect of teaching accounting is to see accounting students develop and expand their accounting knowledge, graduate, become employed in the accounting profession and, then, return to share their successes.

Finally, at Jefferson, the small classroom size allows students to interact more closely with faculty members and fellow students. The classroom interaction develops problem solving and communication skills that students exercise throughout their professional careers.